

1

PHASE 1



Onboarding

Initial Inquiry

- Project Overview
- Review Capabilities
- Timing

Getting Serious

- Detailed Requirements
- NDA
- Facility Tour

Quote

- Confirm Details
- Complete Design

Engage

- Specifications
- Credit Application
- Customer Portal
- Project Tracking

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PHASE 2

Validation

Validation Preparation

- **Device Review Checklist**
- Sterilization Assessment
- Tooling and Material
- Manufacturing Docs
- Study Protocol(s)

*Sample Order**Validation Process*

- Test Article Order
 - Test Article Builds
- Laboratory Analysis
- Final Reports

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PHASE 3



Product Ready

Production

- Label Art / Proofing
- Final Manufacturing Docs
- **Facility Audit**
- Production Builds
- Success

Ongoing Improvements

- Line Flow Review
- **Customer Feedback Reviews**
- **Forecast Reviews**
- Design Improvements

• Items in yellow are customer driven